



## Arlington Public Schools

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Procurement Office  
2110 Washington Blvd., Arlington, VA 22204 • Phone: (703) 228-6123 • Fax: (703) 841-0681  
[www.apsva.us](http://www.apsva.us)

June 11, 2020

Equitable Advisors, LLC  
Attn: Frank Massa  
8501 IBM Drive, Suite 150, MW-15  
Charlotte, NC 28262  
[Frank.Massa@equitable.com](mailto:Frank.Massa@equitable.com)

Subject: Defined Contribution Retirement Plans – Option 2 Contract No. 04FY15 - Amendment No. 1

Dear Mr. Massa:

On June 30, 2020, the above cited Contract between your firm and Arlington Public Schools will expire. Attached is Amendment No. 1 to renew the Contract for one (1) year at the existing prices or discounts. The renewal shall be effective from July 1, 2020, and shall remain valid through June 30, 2021. This Amendment constitutes the first of five (5) renewal options, with four (4) renewal options remaining. All other terms and conditions shall remain unchanged.

Please indicate your acceptance by having an officer of your firm sign and return the attached Amendment within ten (10) days from the date of this letter.

Sincerely,

Kimberly Young  
Senior Procurement Specialist

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Enclosure



**Arlington Public Schools**

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**Amendment No. 1**

**Subject:** Defined Contribution Retirement Plans – Option 2 Contract No. 04FY15

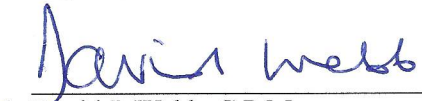
**Contractor:**  
Equitable Advisors, LLC 04FY15  
Attn: Frank Massa, President  
8501 IBM Drive, Suite 150, MW-15  
Charlotte, NC 28262  
[Frank.Massa@equitable.com](mailto:Frank.Massa@equitable.com)

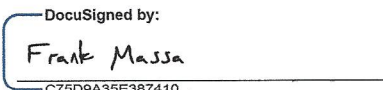
**Contract:**  
04FY15

Contract No. 04FY15 is hereby renewed for one (1) year at existing prices or discounts. The renewal shall be effective from July 1, 2020, and shall remain valid through June 30, 2021. This Amendment constitutes the first of five (5) renewal options, with four (4) renewal options remaining. All other terms and conditions shall remain unchanged.

**Arlington Public Schools**

**Equitable Advisors, LLC**

Authorized Signature:   
Printed Name and Title: David J. Webb, C.P.M.  
Procurement Director /  
Procurement Agent  
Date: June 12, 2020

Authorized Signature:   
Printed Name and Title: Frank Massa  
President  
Date: 6/11/2020